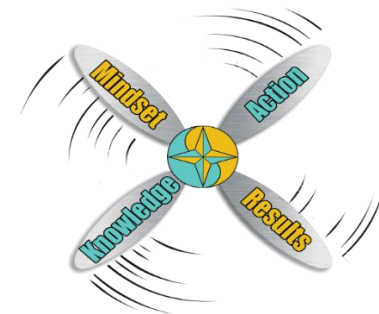


## KiVisions Tools For Leaders

### *The Leaders Model*



### *The Make Your M.A.R.K.! Cycle*



### The Perpetual Steps in the Model

#### Even before you “Take Off”:

1. Point the “plane” in the desired direction,
2. Properly outfit the “plane”,

#### Balance these factors:

3. Lift: Gives you the potential to “get off the ground”,
4. Thrust: Propels you forward & turns potential Lift into actual Lift,
5. Drag: Holds you back,
6. Weight: Makes it harder to “get off the ground” & climb,

#### Address External Conditions:

7. Obstacles:
  - a. To avoid,
  - b. To deal with,

Adopt the proper

**M**indset,

Put your thoughts/plans into

**A**ction,

Determine/Measure/Assess

**R**esults,

Determine Need/Gain/Share

**K**nowledge,

KiVisions, Inc.



[www.KiVisions.com](http://www.KiVisions.com) [KiVisions@KiVisions.com](mailto:KiVisions@KiVisions.com) 814-353-4564

© KiVisions, Inc.

